

### Assets

Cash and cash equivalents .....	\$ 44,631,179
Investment securities.....	114,036,996
Loans, net.....	164,514,378
Premises and equipment, net.....	2,541,254
Other assets .....	<u>5,980,826</u>
	<u>\$ 331,704,633</u>

### Liabilities and Stockholders' Equity

Deposits.....	\$ 274,027,112
Securities sold under agreement to repurchase.....	21,866,283
Other liabilities.....	<u>3,370,691</u>
Total Liabilities .....	<u>\$ 299,264,086</u>

Common Stock.....	1,355,000
Surplus .....	14,958,470
Retained earnings.....	<u>16,127,077</u>
Total Stockholders' Equity .....	<u>32,440,547</u>
	<u>\$ 331,704,633</u>

### Assets Under Management

Trust and Investment Assets (not commingled with corporate assets) ....	<u>\$ 1,005,138,000</u>
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STEVEN C. BELL  
*Chairman & CEO, WoodTrust Bank, N. A.*  
 CHAD D. KANE  
*President & COO, WoodTrust Bank, N. A.*  
 DR. JOHN CLARK  
*Retired President, Mid-State Technical College*  
 PATRICK M. DALY  
*President, Haza Mechanical, Inc.*  
 REBECCA L. KETTLESON  
*President, WoodTrust - Bell Foundation*  
 CHARLES W. NASON  
*Chairman, Worzalla Publishing*  
 MARTIN B. POTTER  
*President, Cutler Cranberry Co.*  
 BENJAMIN T. REIF  
*President & COO*  
*Wausau Coated Products, Inc.*  
 DAVID D. TORK  
*Co-founder, Superior Services*

## Executive Committee

STEVEN C. BELL  
*Chairman & CEO*  
 CHAD D. KANE  
*President & COO*  
 JEFFREY E. GELLERMAN  
*Executive Vice President, Chief Lending  
 & Credit Officer*  
 MARY D. IRONSIDE  
*Executive Vice President & CFO*  
 LARRIE R. HAYES  
*Senior Vice President, Chief Retail Banking  
 & Compliance Officer*



## Group Officers

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### Lending Services

CHRISTOPHER C. COX

*Vice President, Commercial Lending*

WILLIAM K. FIELDS

*Vice President, Commercial Lending*

CARSON L. HEINECKE

*Vice President, Commercial Lending*

JEFFREY A. MEYERS

*Vice President, Commercial Lending*

BONNIE J. STIEBER

*Vice President, Mortgage Lending*

LORI A. VAN ASTEN

*Vice President, Loan Operations*

DUSTIN J. FAHNEY

*Assistant Vice President, Commercial Lending*

LAURA L. FRANCIS

*Mortgage/Consumer Loan Officer*

### Administration

ANN A. BODETTE

*Assistant Controller*

ANGIE CHIERICHETTI-PAULSEN

*Marketing & Facilities Director*

MATTHEW R. EVERSON

*Assistant Vice President, Information Technology*

SANDRA L. OLESON

*Assistant Vice President*

### Audit

JAN L. HILLYER

*Auditor*

### Deposit Services

PAMELA K. ANDERSON

*Assistant Vice President & Security Officer*

CARLA A. PANOSH

*Assistant Vice President*

KRISTI S. PROKASH

*Assistant Vice President*

### Trust and Investment Services

JASON T. DEITZ

*Senior Vice President, Trust & Investments*

D. MICHAEL GLODOSKY

*Senior Vice President, Trust & Investments*

KRISTIN J. BARRY

*Vice President, Personal Trust*

JON R. CLARK

*Vice President, Investments*

MARY ANNE GETZIN

*Vice President, Personal Trust*

TERRY J. KNOLL

*Vice President, Trust & Investments*

JAMES L. MANCE

*Vice President, Trust & Investments*

PATTI J. MOFFAT

*Vice President, Retirement Plans*

SUSAN K. REINKE

*Vice President, Operations & Compliance*

DAWNN M. LEOW

*Assistant Vice President, Retirement Plans*

BLANCHE M. DOVE

*Personal Trust Officer*

## Financial Services

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### Business Banking Services

*Commercial Loans*

*Business Checking Accounts*

*Business Internet Banking*

*Business Credit Cards and Rewards Programs*

*Remote Deposit*

*Cash Management Solutions*

*Health Savings Accounts*

### Personal Banking Services

*Personal Checking and Savings Accounts*

*Mortgage, Home Equity and Consumer Loans*

*Private Banking*

*Consumer Credit Cards and Rewards Programs*

*Consumer Internet Banking and Bill Pay*

*Certificates of Deposit*

*IRAs*

*Specialized Savings Accounts*

*Discount Brokerage*

### Trust and Investment Services

*Investment Management and Consulting*

*Qualified and Non-Qualified Retirement Plans*

*Personal Trust and Estate Management*

*Financial and Retirement Planning*

*Corporate Cash Management*

*Corporate Trusteeship*

*IRAs*

*Foundations and Endowments*

# Statement of Condition

December 31, 2011

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### PLOVER OFFICE

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PO Box 1725

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